



1st CAPITAL



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Fluent in Deal Making

# FIRST CAPITAL

## INVESTMENT BANKING

was voted as the fastest growing financial advisory firm in Egypt in FY21 by the International Finance Magazine. First Capital was established in 2009 by Hassan Taha, a former Price Waterhouse international partner with extensive financial services experience having worked in London, New York, Jeddah, Abu Dhabi, Dubai, and Cairo offices for a period of 16 years.

Our prime focus is sell-side M&A, private placements, corporate finance, corporate restructuring; carve-out, and spin-offs. We typically target growing high quality sizeable companies ripe for M&A action. Our performance track-record includes:

- First Capital acted as the sell-side financial advisor on 2 of the largest 10 M&A deals in Egypt's corporate history; Amoun Pharmaceuticals (US\$ 493m) and Atyab Foods (LE 3.25bn).
- First Capital acted as the sell-side financial advisor on the sale of an influential minority stake in Alexandria International Container Terminals (AICT), a subsidiary of Hutchison Port Holdings (Undisclosed)
- First Capital acted as the buy-side financial advisor on the acquisition of Mena Cable Infrastructure (US\$ 90m).
- First Capital acted as the sell-side financial advisor on 4 transactions in the healthcare sector; the sale of Amoun Pharmaceuticals (US\$ 493m), SIGMA Pharmaceuticals' private placement (US\$ 300m), SIGMA's acquisition of Swiss-based Osmo Pharm (Undisclosed) and the sale of Cairo West Medical Services (LE 310m).

We value our clients and place our clients' interests ahead of ours. We strive to maintain their trust and exceed their expectations. Our corporate culture is built around our people. Best of the breed. We encourage open communication channels. Our carefully chosen slogan "Fluent in Deal Making" says it all. We claim to have mastered all intricacies of "deal making".